

Agenda 5f).

F + O

30/06/25

Milly Southworth

From: CornwallALC Enquiries <enquiries@cornwallalc.org.uk>
Sent: 18 June 2025 09:17
To: Milly Southworth; CornwallALC Enquiries
Subject: RE: Procurement question

Information Classification: CONTROLLED

Hi Milly,

In short – you are able as a Council to apply a local weighting as part of a wider procurement strategy/approach. It does of course need to be carried out transparently and proportionately. So weighting should be clearly defined and not discriminate unfairly or breach the principles of equal treatment. So there can be a weighting, but not an outright exclusion of non-local suppliers.

Essentially, the Council may wish to draft up a Sustainable Procurement Policy (or similar), which sets out how it will approach such matters. Local may well be defined as within the town boundary or a radius of it, or could stipulate Cornwall (and Devon in Torpoint's case); and it fits in well with widely accepted best practises of supporting local economies and reducing carbon footprints.

I can't see anything specific on the NALC website around a template policy for this, but there does seem to be a good example/starting point here: <https://www.belpertowncouncil.gov.uk/wp-content/uploads/sites/103/2025/05/Sustainable-Procurement-Policy.pdf>

Let me know if that helps.

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Cornwall Association of Local Councils
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From: Milly Southworth <clerk@torpointtowncouncil.gov.uk>
Sent: 17 June 2025 13:59
To: CornwallALC Enquiries <enquiries@cornwallalc.org.uk>
Subject: FW: Procurement question

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Hi Lee

To: Milly Southworth <clerk@torpointtowncouncil.gov.uk>

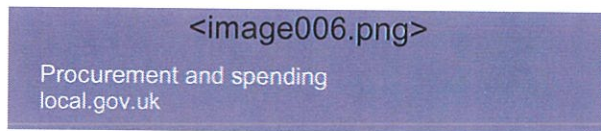
Subject: Procurement question

Hi Milly,

Quick question. Does our procurement process for large ticket items include a weighting for local companies who tender? It's quite normal these days, as it was recognised that not only are you tapping into local knowledge and enthusiasm, but also some of the money would naturally be respent in the local economy.

I'm not suggesting that local companies should just be given contracts, only that we could give a weighting to the matrix scoring to reflect that we recognise and appreciate local skills, knowledge and experience and want to encourage them.

I believe it's known as inclusive economy, and there's is guidance on the local government website.



If we don't currently include a policy like this in the town council procurement policy, I would like to propose that we look to adopt one please.

Regards

Keiran Moon