

Milly Southworth

From: Daniel Drew <daniel.1.drew@btlocalbusiness.co.uk>
Sent: 16 September 2022 16:42
To: clerk@torpointtowncouncil.gov.uk
Subject: Cloud voice proposal from BT Business

Good afternoon Millie,

Thank you for meeting with me on Wednesday discuss the telephone and data situation within the Town Council and how BT can assist you with the changes required to move you from the old line technology to cloud voice with is BT's market leading hosted platform.

Traditional lines are being withdrawn by Openreach with a view to migrating everything including voice over the fibre network which is still being rolled out across the country. The completion date across the whole of the country is 2025 and we have multiple exchanges and cabinets being converted on a weekly basis leading up to that date.

I have given you a financial snapshot below :

Service	Current monthly rental	Proposed monthly rental
3 x SIP Trunks on main number with calls	£44.38	N/A
Support and Maintenance on IPO telephone system	£20.52	N/A
Line and superfast broadband bundle – BNDL 0803583	£57.00	N/A
Line and superfast broadband bundle – BNDL 0803575 Will be a new SOGEA Internet circuit	£57.00	£37.95
BT will provide 3 x users (minimum) of cloud voice, unlimited minutes to UK landlines and mobiles and inclusive training. 60 month term	N/A	£61.04
Mobile SIM currently with EE 07534477656 We will provide a SIM with unlimited calls and texts with 1Gb data	£26.78	£5.00
Mobile SIM currently with EE 07534477734 We will provide a SIM with unlimited calls and texts with 1Gb data	£22.03	£5.00
TOTAL	£227.71 (ex VAT)	£108.99 (ex VAT)

Shire Leasing

Lease rental with shire leasing. In contract until August 2025. You can either settle the lease which currently stands at £2,392.17 or continue to pay the monthly fee and set a reminder to cancel the lease at the end of the term.	£83.49
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Outright cost

5 x Yealink T46U Handsets & PSU : £815.00
 Delivery charge : £6.00

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Number port charge : £5.00
BT cloud service connection : £100.00
BT cloud voice user set up : £50.00
BT Cloud voice phone and onsite install : £120.00

Total : £1,096.00

BT will provide the phones Free of charge given you a discount of £1,066.00

Total after discount : £30.00

In summary BT can provide a new cloud based telephone system at a monthly saving of £118.72 per month..

I hope this helps,

Best wishes,

Daniel Drew

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Web site :- <https://business.bt.com/bt-local-business/devon-and-cornwall/>

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